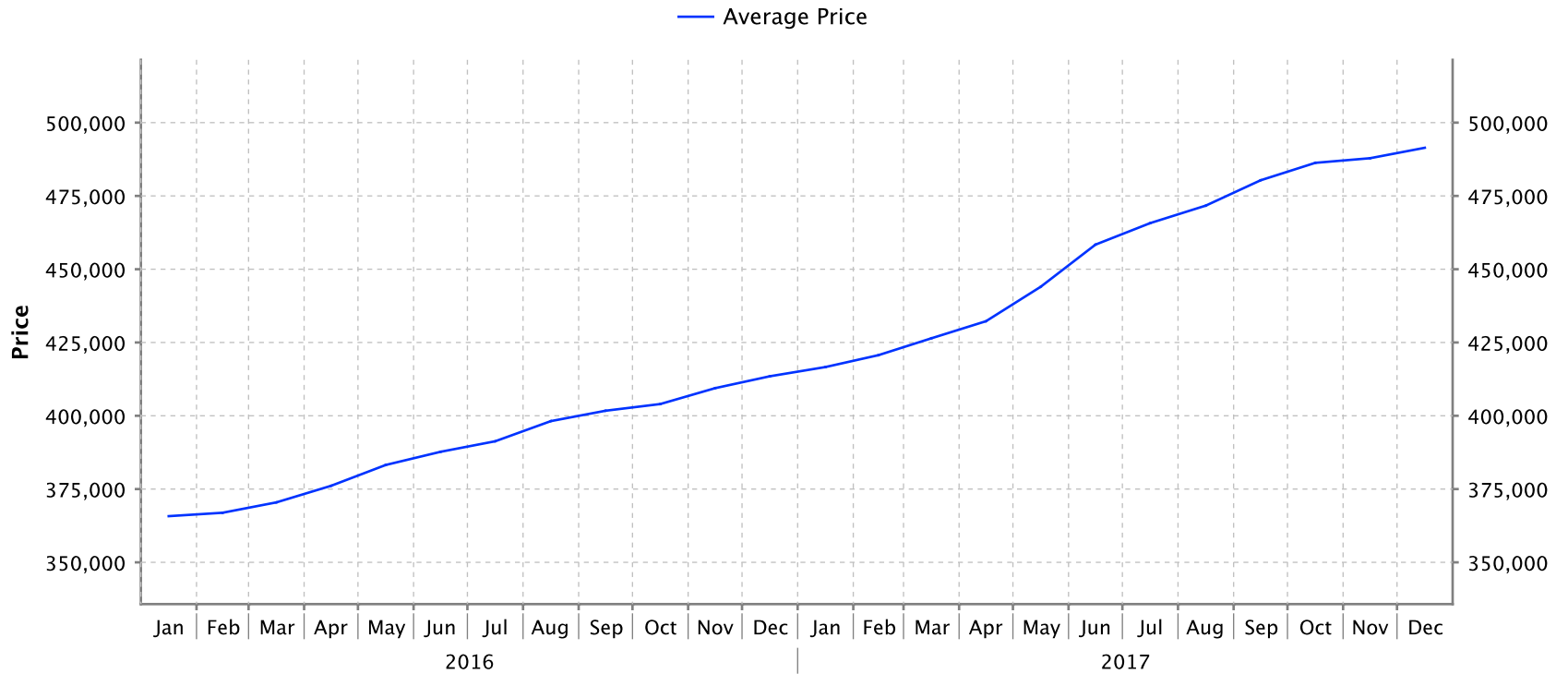


Comox Valley

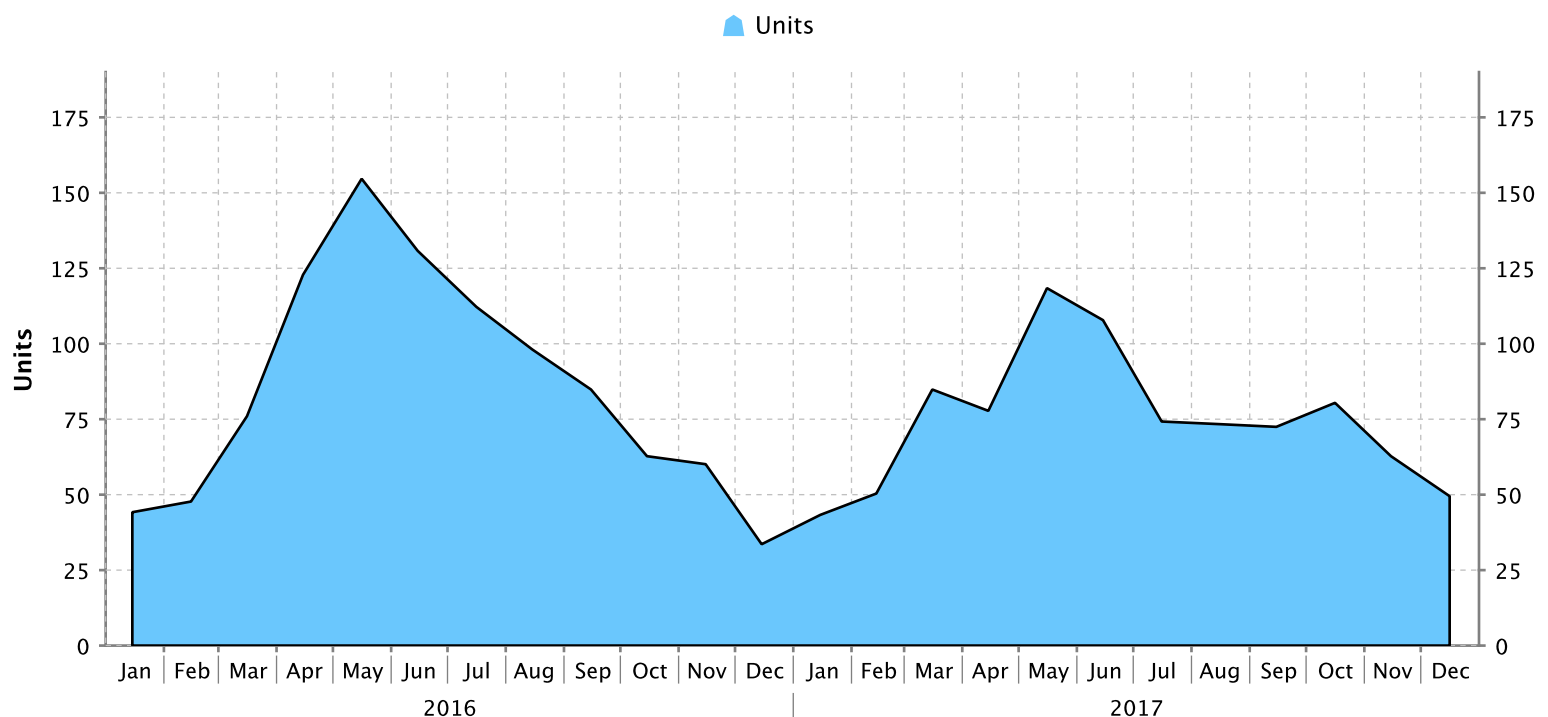
as at December 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	7	2	250%	70	105	-33%
Units Reported Sold	6	1	500%	57	71	-20%
Sell/List Ratio	86%	50%		81%	68%	
Reported Sales Dollars	\$1,250,800	\$150,000	734%	\$13,779,335	\$12,751,762	8%
Average Sell Price / Unit	\$208,467	\$150,000	39%	\$241,743	\$179,602	35%
Median Sell Price	\$202,000			\$209,000		
Sell Price / List Price	91%	98%		94%	94%	
Days to Sell	358	315	14%	200	219	-8%
Active Listings	25	45				
Single Family						
Units Listed	42	28	50%	1,139	1,200	-5%
Units Reported Sold	49	33	48%	889	1,022	-13%
Sell/List Ratio	117%	118%		78%	85%	
Reported Sales Dollars	\$25,384,400	\$14,408,250	76%	\$436,879,190	\$422,574,473	3%
Average Sell Price / Unit	\$518,049	\$436,614	19%	\$491,428	\$413,478	19%
Median Sell Price	\$475,000			\$470,000		
Sell Price / List Price	96%	97%		98%	97%	
Days to Sell	55	44	25%	36	50	-27%
Active Listings	142	124				
Condos (Apt)						
Units Listed	4	11	-64%	382	259	47%
Units Reported Sold	23	17	35%	340	205	66%
Sell/List Ratio	575%	155%		89%	79%	
Reported Sales Dollars	\$5,445,800	\$2,825,450	93%	\$81,132,264	\$43,637,100	86%
Average Sell Price / Unit	\$236,774	\$166,203	42%	\$238,624	\$212,864	12%
Median Sell Price	\$207,000			\$207,000		
Sell Price / List Price	96%	94%		97%	96%	
Days to Sell	66	179	-63%	54	156	-65%
Active Listings	56	89				
Condos (Patio)						
Units Listed	3	4	-25%	91	95	-4%
Units Reported Sold	3	7	-57%	78	99	-21%
Sell/List Ratio	100%	175%		86%	104%	
Reported Sales Dollars	\$1,110,000	\$2,296,125	-52%	\$28,780,600	\$30,766,450	-6%
Average Sell Price / Unit	\$370,000	\$328,018	13%	\$368,982	\$310,772	19%
Median Sell Price	\$360,000			\$335,000		
Sell Price / List Price	98%	99%		98%	98%	
Days to Sell	43	12	253%	26	50	-49%
Active Listings	8	5				
Condos (Twnhse)						
Units Listed	3	0		171	137	25%
Units Reported Sold	9	2	350%	156	154	1%
Sell/List Ratio	300%			91%	112%	
Reported Sales Dollars	\$3,008,726	\$525,000	473%	\$46,802,102	\$39,841,590	17%
Average Sell Price / Unit	\$334,303	\$262,500	27%	\$300,013	\$258,712	16%
Median Sell Price	\$342,134			\$301,500		
Sell Price / List Price	104%	94%		100%	99%	
Days to Sell	73	68	6%	53	83	-36%
Active Listings	17	15				

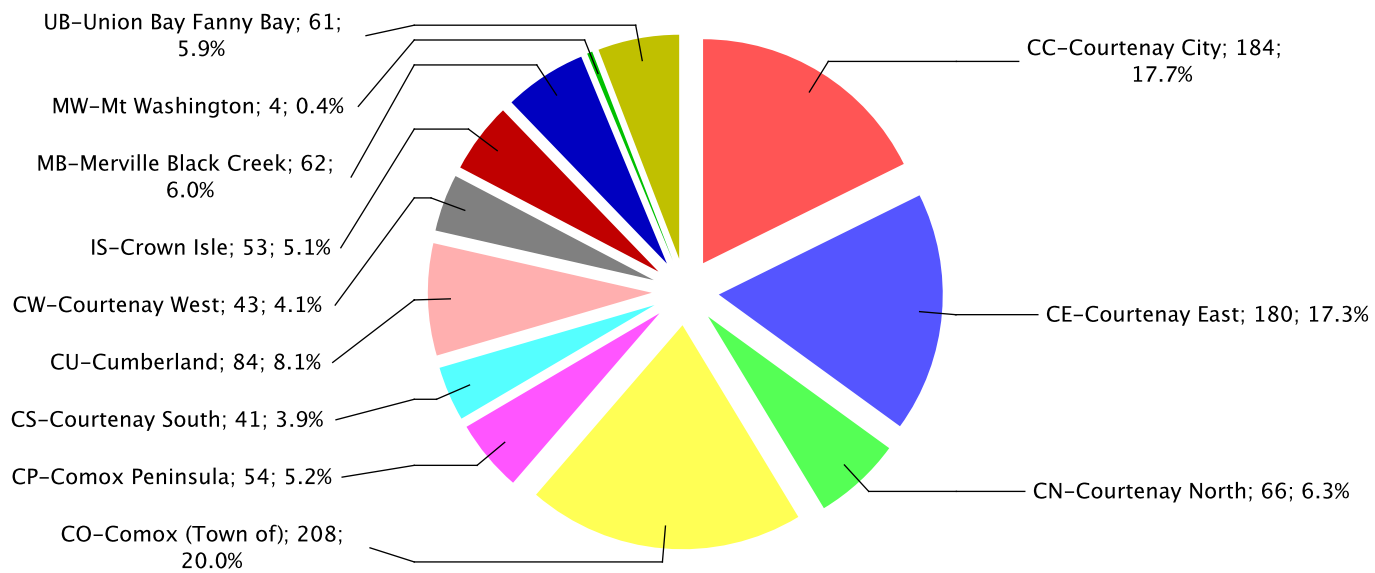
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	1	9	14	29	30	43	38	12	5	1	1	0	1	184
CE-Courtenay East	0	4	5	2	14	20	27	44	40	12	9	1	1	1	180
CN-Courtenay North	0	0	0	1	4	4	8	5	10	13	11	2	4	4	66
CO-Comox (Town of)	0	1	1	2	5	25	35	50	42	29	9	3	2	4	208
CP-Comox Peninsula	0	2	0	1	1	6	0	5	8	7	6	4	6	8	54
CS-Courtenay South	0	0	0	2	0	3	7	7	6	5	3	1	3	4	41
CU-Cumberland	1	1	1	0	7	6	22	19	21	5	1	0	0	0	84
CW-Courtenay West	1	0	0	2	3	6	6	4	8	7	1	2	0	3	43
IS-Crown Isle	0	0	0	0	0	0	0	1	15	24	5	5	3	0	53
MB-Merville Black Creek	0	0	1	3	2	5	9	7	12	6	8	0	6	3	62
MW-Mt Washington	0	0	0	0	0	1	0	3	0	0	0	0	0	0	4
UB-Union Bay Fanny Bay	0	4	3	4	8	5	7	8	10	5	1	3	2	1	61
Zone 2 TOTALS	2	13	20	31	73	111	164	191	184	118	55	22	27	29	1,040

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to December 31, 2017 = 1,040

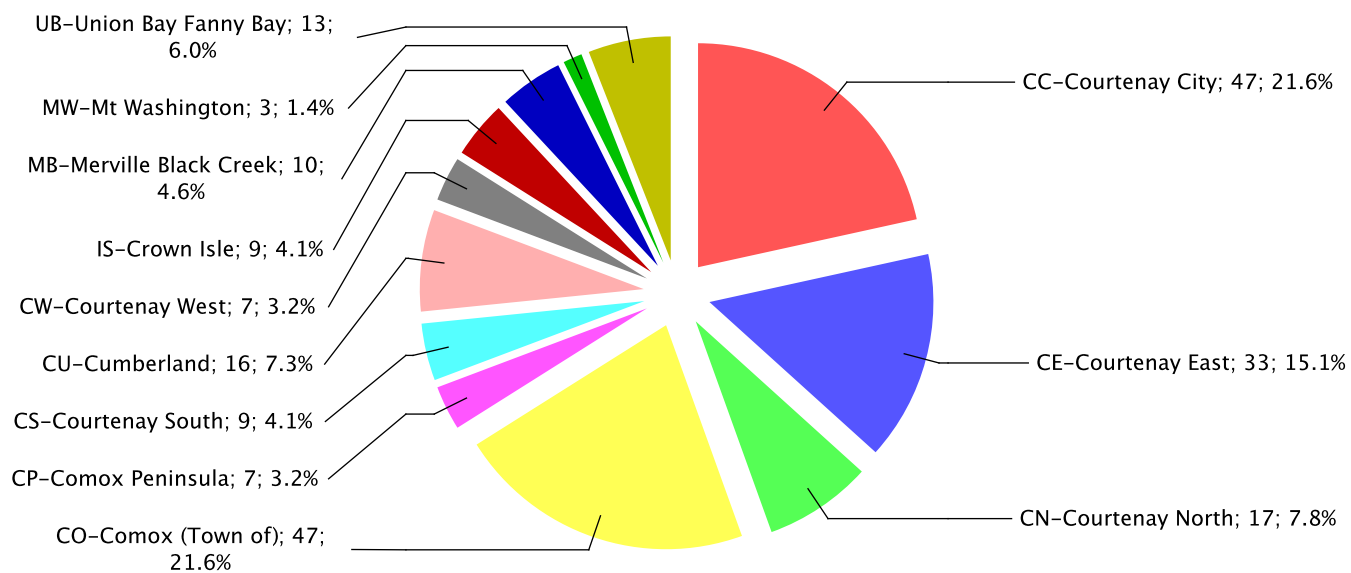
4th Quarter 2017

MLS® Single Family Sales Analysis

Unconditional Sales from October 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	2	3	7	7	14	8	4	1	0	1	0	0	47
CE-Courtenay East	0	0	1	0	2	4	5	6	11	0	3	1	0	0	33
CN-Courtenay North	0	0	0	1	0	2	3	0	2	3	3	0	1	2	17
CO-Comox (Town of)	0	0	1	1	0	2	9	9	9	7	6	0	1	2	47
CP-Comox Peninsula	0	0	0	0	0	1	0	2	0	0	2	0	0	2	7
CS-Courtenay South	0	0	0	1	0	0	2	2	0	3	0	0	1	0	9
CU-Cumberland	0	0	0	0	1	1	4	6	4	0	0	0	0	0	16
CW-Courtenay West	0	0	0	0	0	1	1	1	1	2	0	0	0	1	7
IS-Crown Isle	0	0	0	0	0	0	0	0	4	2	1	1	1	0	9
MB-Merville Black Creek	0	0	0	0	0	1	1	5	2	0	0	0	1	0	10
MW-Mt Washington	0	0	0	0	0	0	0	3	0	0	0	0	0	0	3
UB-Union Bay Fanny Bay	0	0	2	0	2	2	1	1	2	1	0	1	0	1	13
Zone 2 TOTALS	0	0	6	6	12	21	40	43	39	19	15	4	5	8	218

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2017 = 218