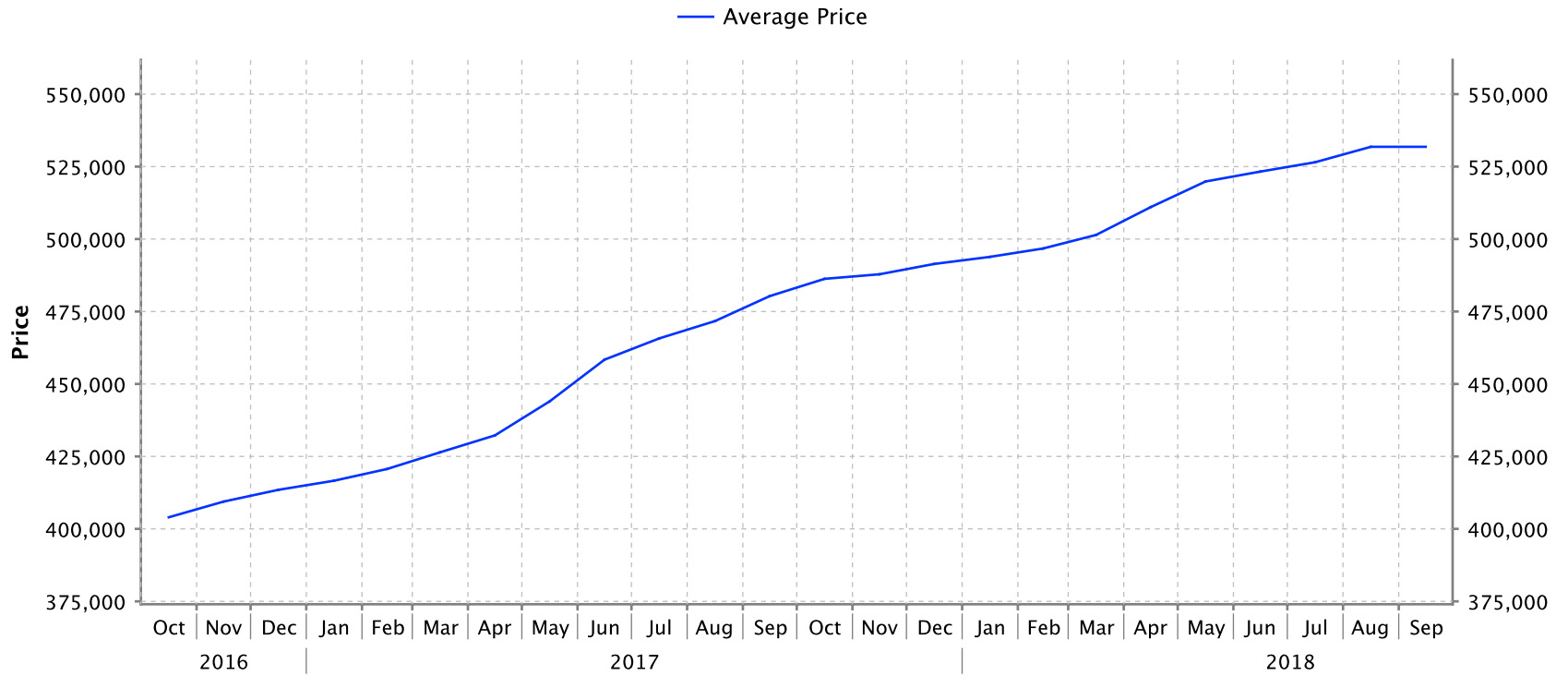


Comox Valley

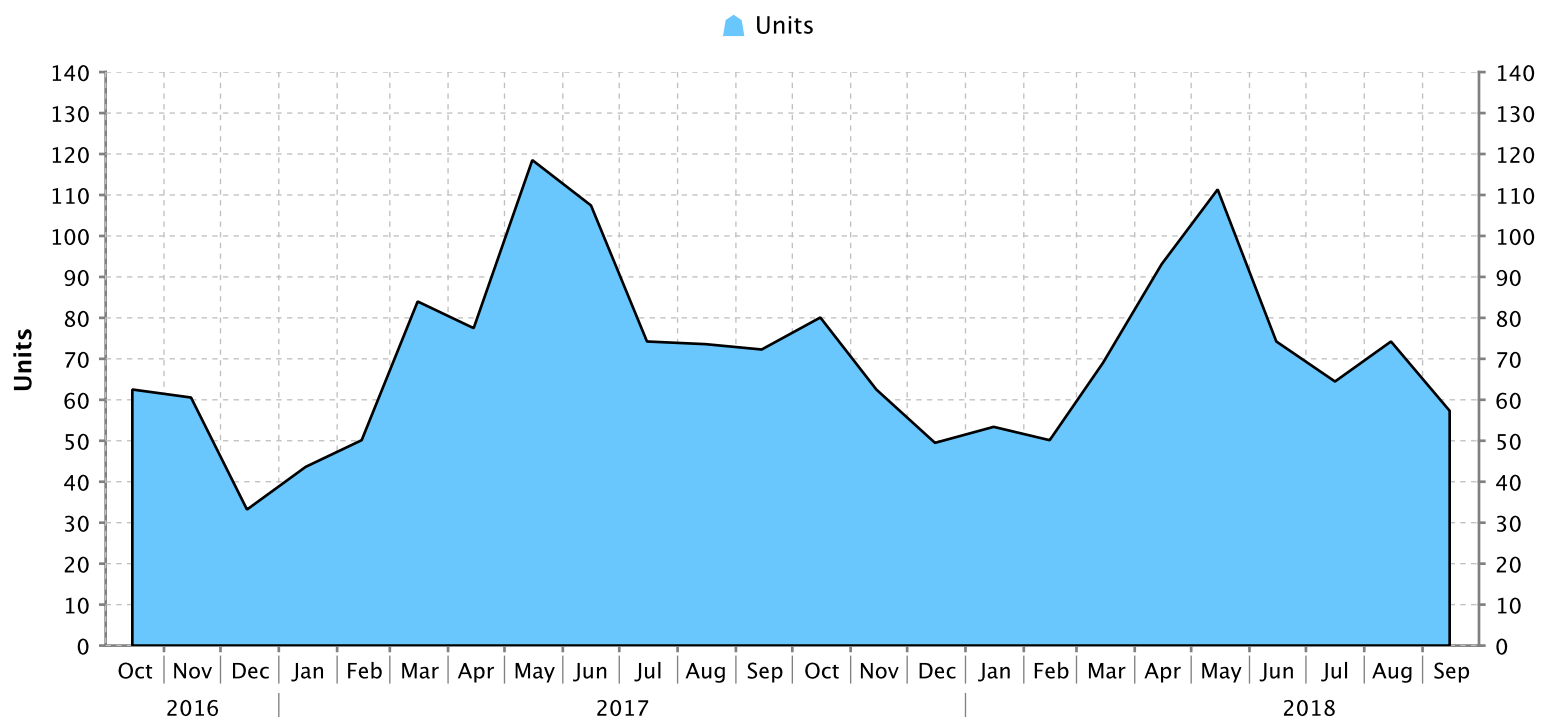
as at September 30, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	7	-14%	65	66	-2%
Units Reported Sold	1	2	-50%	43	49	-12%
Sell/List Ratio	17%	29%		66%	74%	
Reported Sales Dollars	\$342,000	\$440,000	-22%	\$9,795,389	\$11,428,370	-14%
Average Sell Price / Unit	\$342,000	\$220,000	55%	\$227,800	\$233,232	-2%
Median Sell Price	\$342,000			\$220,000		
Sell Price / List Price	98%	95%		92%	95%	
Days to Sell	115	120	-4%	194	156	24%
Active Listings	31	30				
Single Family						
Units Listed	79	91	-13%	1,058	1,085	-2%
Units Reported Sold	57	72	-21%	836	853	-2%
Sell/List Ratio	72%	79%		79%	79%	
Reported Sales Dollars	\$28,955,250	\$36,936,637	-22%	\$444,608,580	\$409,722,029	9%
Average Sell Price / Unit	\$507,987	\$513,009	-1%	\$531,828	\$480,331	11%
Median Sell Price	\$519,900			\$507,300		
Sell Price / List Price	96%	97%		97%	98%	
Days to Sell	44	27	60%	37	36	3%
Active Listings	213	227				
Condos (Apt)						
Units Listed	17	26	-35%	352	359	-2%
Units Reported Sold	19	38	-50%	292	308	-5%
Sell/List Ratio	112%	146%		83%	86%	
Reported Sales Dollars	\$6,078,133	\$7,682,900	-21%	\$75,519,251	\$73,285,465	3%
Average Sell Price / Unit	\$319,902	\$202,182	58%	\$258,628	\$237,940	9%
Median Sell Price	\$242,500			\$235,000		
Sell Price / List Price	96%	98%		98%	97%	
Days to Sell	93	31	203%	51	69	-26%
Active Listings	83	91				
Condos (Patio)						
Units Listed	9	10	-10%	91	96	-5%
Units Reported Sold	10	8	25%	80	82	-2%
Sell/List Ratio	111%	80%		88%	85%	
Reported Sales Dollars	\$3,417,300	\$2,818,000	21%	\$31,119,000	\$29,248,725	6%
Average Sell Price / Unit	\$341,730	\$352,250	-3%	\$388,988	\$356,692	9%
Median Sell Price	\$349,900			\$375,000		
Sell Price / List Price	98%	97%		98%	99%	
Days to Sell	31	30	4%	25	24	7%
Active Listings	13	11				
Condos (Twnhse)						
Units Listed	8	8	0%	223	173	29%
Units Reported Sold	12	18	-33%	194	132	47%
Sell/List Ratio	150%	225%		87%	76%	
Reported Sales Dollars	\$4,049,050	\$5,979,700	-32%	\$66,189,009	\$38,811,653	71%
Average Sell Price / Unit	\$337,421	\$332,206	2%	\$341,180	\$294,028	16%
Median Sell Price	\$329,000			\$342,334		
Sell Price / List Price	98%	101%		99%	99%	
Days to Sell	48	21	127%	32	56	-42%
Active Listings	46	50				

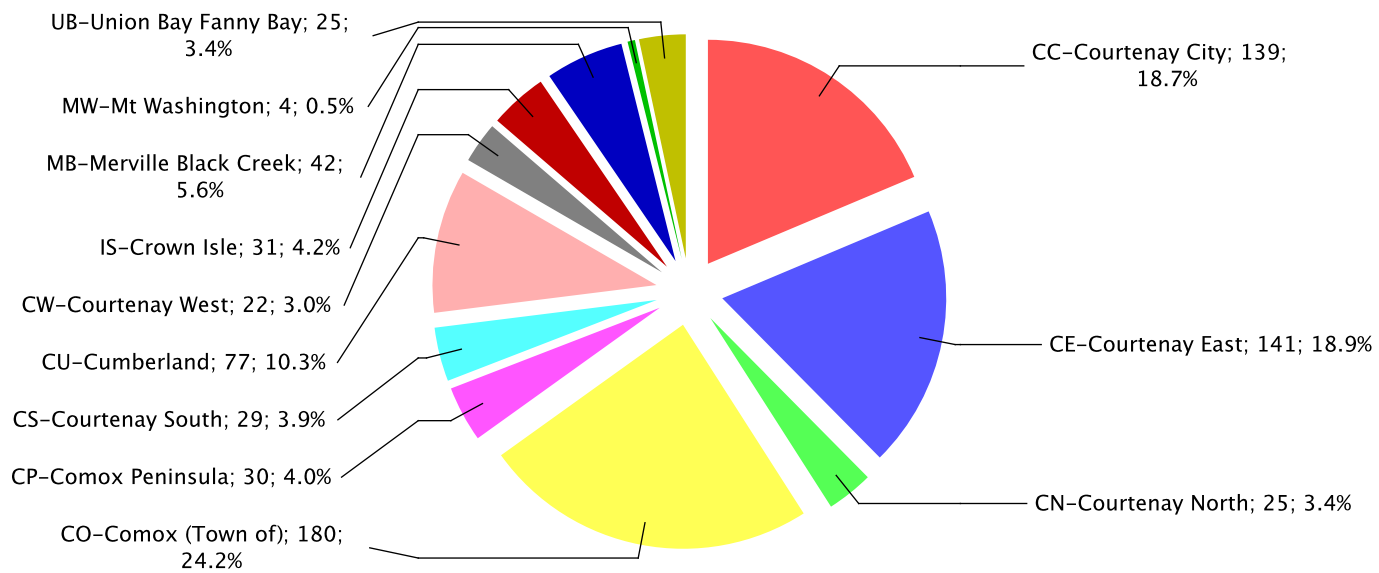
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Sep 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	3	3	6	30	25	24	34	9	3	1	0	1	139
CE-Courtenay East	0	1	1	3	5	7	13	19	58	22	7	4	1	0	141
CN-Courtenay North	0	0	0	0	0	0	4	3	3	5	1	2	4	3	25
CO-Comox (Town of)	0	0	0	4	4	6	22	35	57	25	15	3	4	5	180
CP-Comox Peninsula	0	0	0	1	0	2	1	2	5	6	1	3	1	8	30
CS-Courtenay South	0	0	0	2	0	0	2	3	8	3	4	3	2	2	29
CU-Cumberland	0	0	1	0	2	5	11	19	24	13	2	0	0	0	77
CW-Courtenay West	0	0	0	2	2	3	3	2	4	1	0	1	1	3	22
IS-Crown Isle	0	0	0	0	0	0	0	0	4	7	2	11	4	3	31
MB-Merville Black Creek	1	0	0	2	3	0	2	7	13	5	4	0	1	4	42
MW-Mt Washington	0	0	0	1	0	1	2	0	0	0	0	0	0	0	4
UB-Union Bay Fanny Bay	0	0	0	1	1	0	6	3	7	3	1	2	1	0	25
Zone 2 TOTALS	1	1	5	19	23	54	91	117	217	99	40	30	19	29	745

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to September 30, 2018 = 745

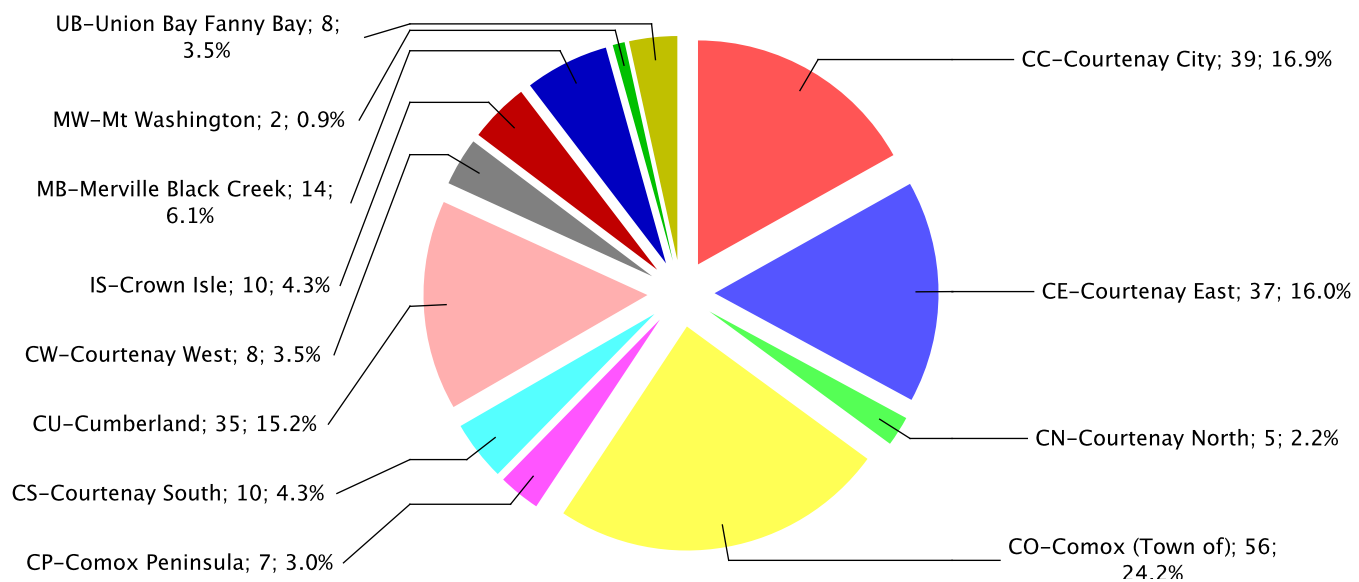
3rd Quarter 2018

MLS® Single Family Sales Analysis

Unconditional Sales from July 1 to Sep 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	0	1	2	8	7	8	9	3	0	1	0	0	39
CE-Courtenay East	0	1	0	1	1	1	3	6	17	6	1	0	0	0	37
CN-Courtenay North	0	0	0	0	0	0	1	0	1	0	1	1	0	1	5
CO-Comox (Town of)	0	0	0	1	2	1	5	9	19	9	7	1	2	0	56
CP-Comox Peninsula	0	0	0	1	0	0	0	0	1	3	0	2	0	0	7
CS-Courtenay South	0	0	0	0	0	0	0	1	3	0	2	2	1	1	10
CU-Cumberland	0	0	1	0	1	3	1	9	13	5	2	0	0	0	35
CW-Courtenay West	0	0	0	0	0	2	0	2	2	0	0	0	1	1	8
IS-Crown Isle	0	0	0	0	0	0	0	0	1	2	1	3	1	2	10
MB-Merville Black Creek	1	0	0	1	1	0	0	1	4	1	2	0	0	3	14
MW-Mt Washington	0	0	0	1	0	0	1	0	0	0	0	0	0	0	2
UB-Union Bay Fanny Bay	0	0	0	0	1	0	1	2	2	1	1	0	0	0	8
Zone 2 TOTALS	1	1	1	6	8	15	19	38	72	30	17	10	5	8	231

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales July 1 to September 30, 2018 = 231