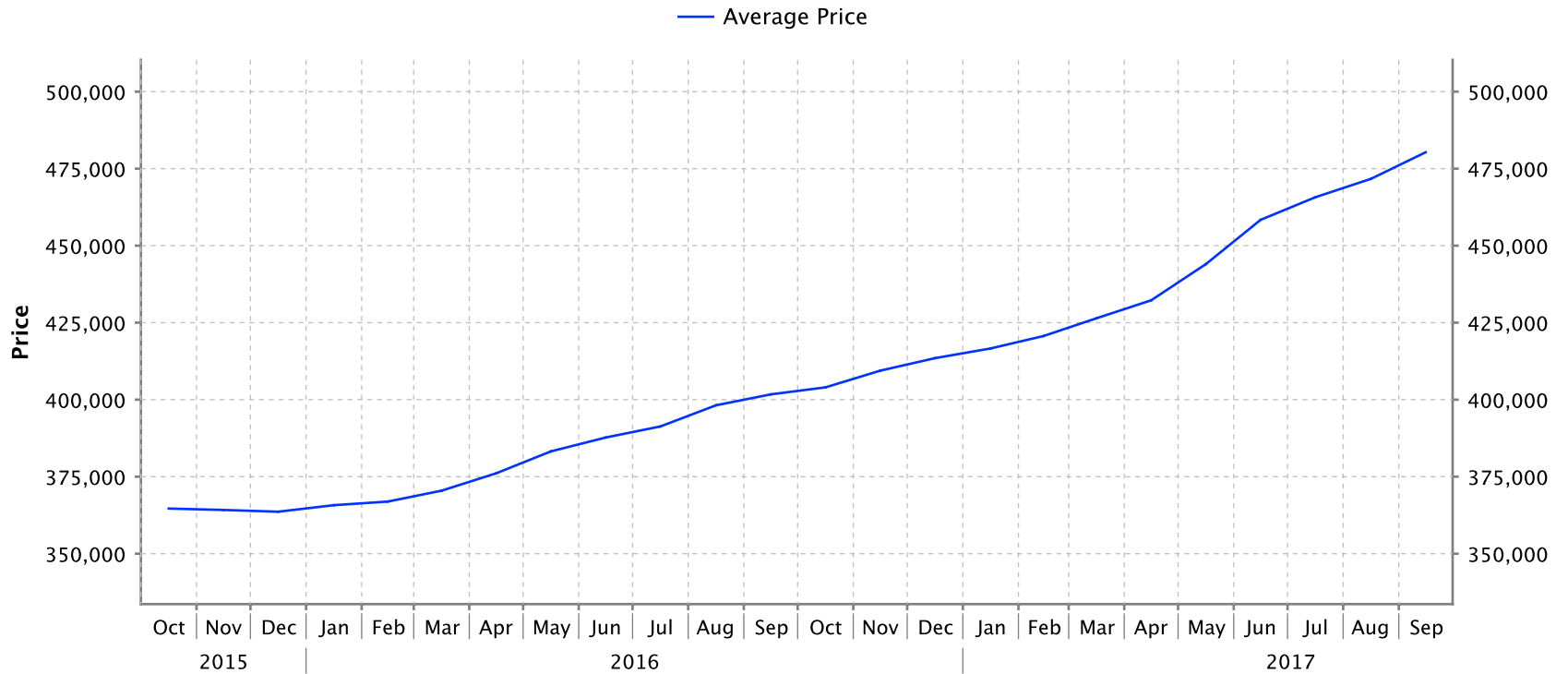


Comox Valley

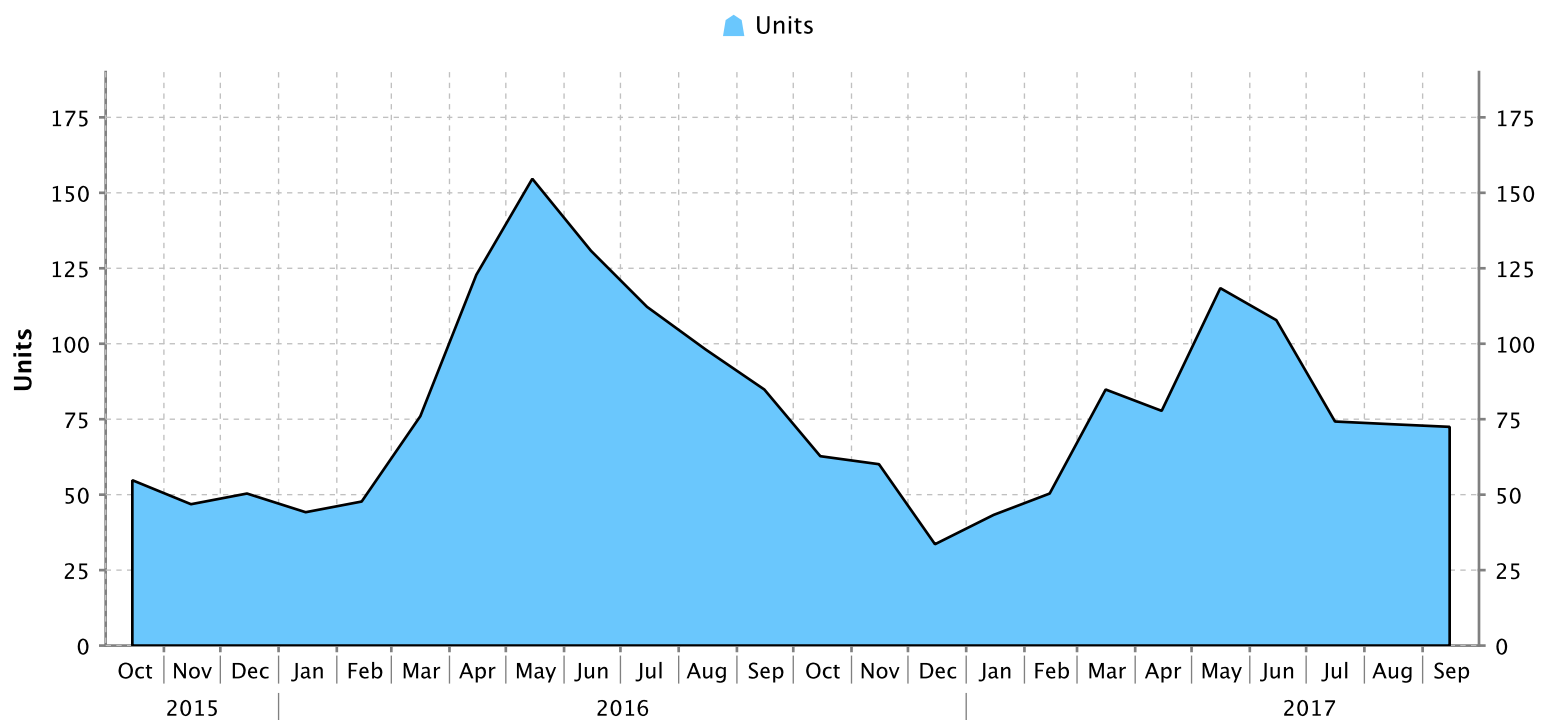
as at September 30, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

| | Current Month | | | 12 Months to Date | | |
|---------------------------|---------------|--------------|----------|-------------------|---------------|----------|
| | This Year | Last Year | % Change | This Year | Last Year | % Change |
| Lots | | | | | | |
| Units Listed | 7 | 5 | 40% | 66 | 120 | -45% |
| Units Reported Sold | 2 | 3 | -33% | 50 | 73 | -32% |
| Sell/List Ratio | 29% | 60% | | 76% | 61% | |
| Reported Sales Dollars | \$440,000 | \$525,000 | -16% | \$11,628,370 | \$12,989,087 | -10% |
| Average Sell Price / Unit | \$220,000 | \$175,000 | 26% | \$232,567 | \$177,933 | 31% |
| Median Sell Price | \$231,000 | | | \$188,000 | | |
| Sell Price / List Price | 95% | 95% | | 95% | 94% | |
| Days to Sell | 120 | 51 | 135% | 153 | 206 | -26% |
| Active Listings | 30 | 55 | | | | |
| Single Family | | | | | | |
| Units Listed | 91 | 94 | -3% | 1,085 | 1,231 | -12% |
| Units Reported Sold | 72 | 84 | -14% | 853 | 1,017 | -16% |
| Sell/List Ratio | 79% | 89% | | 79% | 83% | |
| Reported Sales Dollars | \$36,936,637 | \$35,234,282 | 5% | \$409,722,029 | \$408,549,736 | 0% |
| Average Sell Price / Unit | \$513,009 | \$419,456 | 22% | \$480,331 | \$401,720 | 20% |
| Median Sell Price | \$487,000 | | | \$459,900 | | |
| Sell Price / List Price | 97% | 98% | | 98% | 97% | |
| Days to Sell | 27 | 41 | -33% | 36 | 55 | -35% |
| Active Listings | 227 | 209 | | | | |
| Condos (Apt) | | | | | | |
| Units Listed | 26 | 27 | -4% | 359 | 270 | 33% |
| Units Reported Sold | 38 | 20 | 90% | 308 | 205 | 50% |
| Sell/List Ratio | 146% | 74% | | 86% | 76% | |
| Reported Sales Dollars | \$7,682,900 | \$5,164,300 | 49% | \$73,285,465 | \$43,513,700 | 68% |
| Average Sell Price / Unit | \$202,182 | \$258,215 | -22% | \$237,940 | \$212,262 | 12% |
| Median Sell Price | \$205,000 | | | \$210,000 | | |
| Sell Price / List Price | 98% | 96% | | 97% | 95% | |
| Days to Sell | 31 | 155 | -80% | 69 | 154 | -55% |
| Active Listings | 91 | 116 | | | | |
| Condos (Patio) | | | | | | |
| Units Listed | 10 | 4 | 150% | 96 | 92 | 4% |
| Units Reported Sold | 8 | 11 | -27% | 82 | 97 | -15% |
| Sell/List Ratio | 80% | 275% | | 85% | 105% | |
| Reported Sales Dollars | \$2,818,000 | \$3,629,300 | -22% | \$29,248,725 | \$28,698,475 | 2% |
| Average Sell Price / Unit | \$352,250 | \$329,936 | 7% | \$356,692 | \$295,861 | 21% |
| Median Sell Price | \$325,000 | | | \$328,400 | | |
| Sell Price / List Price | 97% | 100% | | 99% | 98% | |
| Days to Sell | 30 | 19 | 55% | 24 | 56 | -58% |
| Active Listings | 11 | 7 | | | | |
| Condos (Twnhse) | | | | | | |
| Units Listed | 8 | 11 | -27% | 173 | 155 | 12% |
| Units Reported Sold | 21 | 8 | 162% | 137 | 161 | -15% |
| Sell/List Ratio | 262% | 73% | | 79% | 104% | |
| Reported Sales Dollars | \$7,006,734 | \$2,088,200 | 236% | \$40,468,487 | \$41,186,100 | -2% |
| Average Sell Price / Unit | \$333,654 | \$261,025 | 28% | \$295,390 | \$255,814 | 15% |
| Median Sell Price | \$335,296 | | | \$287,411 | | |
| Sell Price / List Price | 102% | 100% | | 99% | 99% | |
| Days to Sell | 18 | 91 | -80% | 54 | 94 | -42% |
| Active Listings | 50 | 28 | | | | |

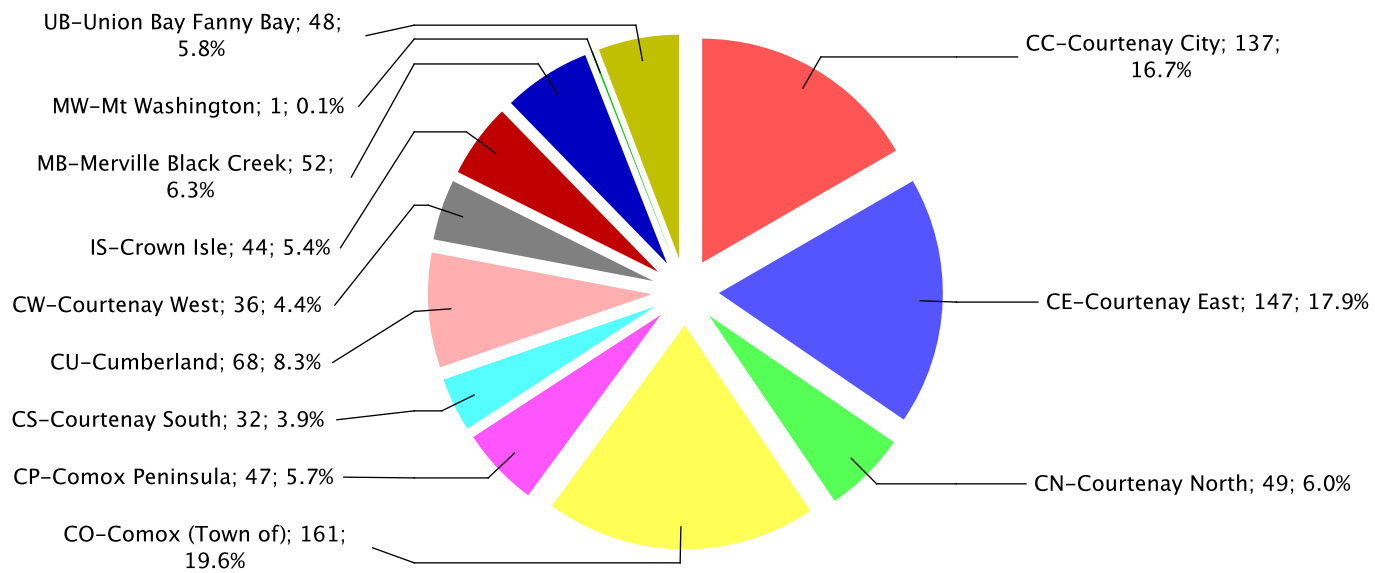
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Sep 30, 2017

| | 0-150,000 | 150,001-200,000 | 200,001-250,000 | 250,001-300,000 | 300,001-350,000 | 350,001-400,000 | 400,001-450,000 | 450,001-500,000 | 500,001-600,000 | 600,001-700,000 | 700,001-800,000 | 800,001-900,000 | 900,001-1 Mil | OVER 1 Mil | Total |
|-------------------------|-----------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|------------|------------|
| CC-Courtenay City | 0 | 1 | 7 | 11 | 22 | 23 | 29 | 30 | 8 | 4 | 1 | 0 | 0 | 1 | 137 |
| CE-Courtenay East | 0 | 4 | 4 | 2 | 12 | 16 | 22 | 38 | 29 | 12 | 6 | 0 | 1 | 1 | 147 |
| CN-Courtenay North | 0 | 0 | 0 | 0 | 4 | 2 | 5 | 5 | 8 | 10 | 8 | 2 | 3 | 2 | 49 |
| CO-Comox (Town of) | 0 | 1 | 0 | 1 | 5 | 23 | 26 | 41 | 33 | 22 | 3 | 3 | 1 | 2 | 161 |
| CP-Comox Peninsula | 0 | 2 | 0 | 1 | 1 | 5 | 0 | 3 | 8 | 7 | 4 | 4 | 6 | 6 | 47 |
| CS-Courtenay South | 0 | 0 | 0 | 1 | 0 | 3 | 5 | 5 | 6 | 2 | 3 | 1 | 2 | 4 | 32 |
| CU-Cumberland | 1 | 1 | 1 | 0 | 6 | 5 | 18 | 13 | 17 | 5 | 1 | 0 | 0 | 0 | 68 |
| CW-Courtenay West | 1 | 0 | 0 | 2 | 3 | 5 | 5 | 3 | 7 | 5 | 1 | 2 | 0 | 2 | 36 |
| IS-Crown Isle | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 11 | 22 | 4 | 4 | 2 | 0 | 44 |
| MB-Merville Black Creek | 0 | 0 | 1 | 3 | 2 | 4 | 8 | 2 | 10 | 6 | 8 | 0 | 5 | 3 | 52 |
| MW-Mt Washington | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| UB-Union Bay Fanny Bay | 0 | 4 | 1 | 4 | 6 | 3 | 6 | 7 | 8 | 4 | 1 | 2 | 2 | 0 | 48 |
| Zone 2 TOTALS | 2 | 13 | 14 | 25 | 61 | 90 | 124 | 148 | 145 | 99 | 40 | 18 | 22 | 21 | 822 |

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to September 30, 2017 = 822

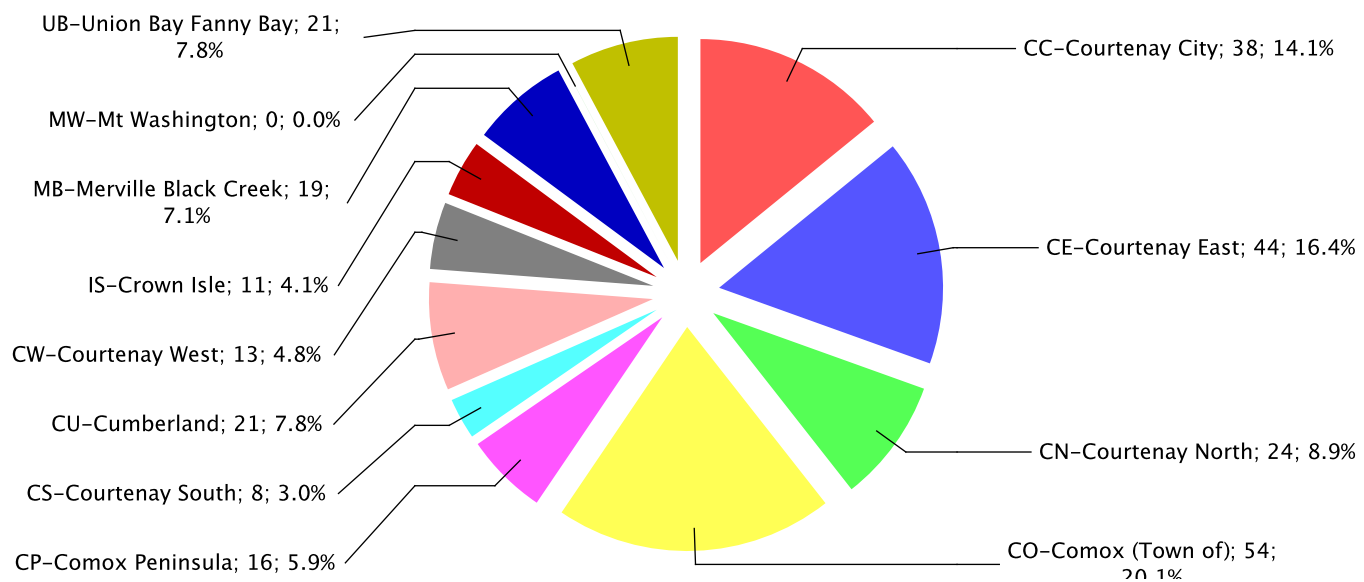
3rd Quarter 2017

MLS® Single Family Sales Analysis

Unconditional Sales from July 1 to Sep 30, 2017

| | 0-150,000 | 150,001-200,000 | 200,001-250,000 | 250,001-300,000 | 300,001-350,000 | 350,001-400,000 | 400,001-450,000 | 450,001-500,000 | 500,001-600,000 | 600,001-700,000 | 700,001-800,000 | 800,001-900,000 | 900,001-1 Mil | OVER 1 Mil | Total |
|-------------------------|-----------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|------------|------------|
| CC-Courtenay City | 0 | 0 | 2 | 1 | 5 | 9 | 9 | 6 | 5 | 0 | 1 | 0 | 0 | 0 | 38 |
| CE-Courtenay East | 0 | 1 | 1 | 1 | 3 | 5 | 1 | 11 | 15 | 5 | 1 | 0 | 0 | 0 | 44 |
| CN-Courtenay North | 0 | 0 | 0 | 0 | 2 | 2 | 3 | 2 | 2 | 8 | 4 | 0 | 1 | 0 | 24 |
| CO-Comox (Town of) | 0 | 1 | 0 | 0 | 1 | 8 | 8 | 13 | 12 | 8 | 3 | 0 | 0 | 0 | 54 |
| CP-Comox Peninsula | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 2 | 3 | 2 | 1 | 3 | 0 | 3 | 16 |
| CS-Courtenay South | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 1 | 0 | 2 | 0 | 1 | 1 | 8 |
| CU-Cumberland | 0 | 0 | 0 | 0 | 2 | 2 | 8 | 3 | 5 | 1 | 0 | 0 | 0 | 0 | 21 |
| CW-Courtenay West | 0 | 0 | 0 | 0 | 1 | 1 | 3 | 1 | 3 | 0 | 1 | 1 | 0 | 2 | 13 |
| IS-Crown Isle | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 5 | 0 | 2 | 1 | 0 | 11 |
| MB-Merville Black Creek | 0 | 0 | 0 | 1 | 0 | 2 | 3 | 1 | 2 | 2 | 5 | 0 | 2 | 1 | 19 |
| MW-Mt Washington | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UB-Union Bay Fanny Bay | 0 | 1 | 1 | 3 | 3 | 1 | 2 | 3 | 3 | 1 | 1 | 1 | 1 | 0 | 21 |
| Zone 2 TOTALS | 0 | 4 | 4 | 6 | 18 | 30 | 39 | 44 | 53 | 32 | 19 | 7 | 6 | 7 | 269 |

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales July 1 to September 30, 2017 = 269